



新巨企業股份有限公司
ZIPPY TECHNOLOGY CORP.

2019 Third Quarter Investor Conference

Security Code: 2420



Disclaimer

No representation or warranty express or implied, is or will be made in or in relation to, and no responsibility or liability is or will be accepted by the Company as to, the accuracy or completeness of the information and any liability therefore is hereby expressly disclaimed.



Operating performance for 2019 Q1~Q3

Unit: NTD Thousand	2019 Q1~Q3		2018 Q1~Q3		YoY
	AMT.	%	AMT.	%	%
Sales revenue	1,949,557	100.00%	2,079,384	100.00%	-6.24%
Gross profit from operation	739,215	37.92%	753,037	36.21%	-1.84%
Operating expenses	354,459	18.18%	371,275	17.86%	-4.53%
Net operating income	384,756	19.74%	381,762	18.36%	0.78%
Non-operating income and expenses	69,052	3.54%	55,053	2.65%	25.43%
Continuing operating income before tax	453,808	23.28%	436,815	21.01%	3.89%
Continuing operating income after tax	361,225	18.53%	340,419	16.37%	6.11%
Profit attributable to owners of the company	360,234	18.48%	338,067	16.26%	
EPS (Dollars)	2.36		2.21		



Operating performance for 2019 Q3

Unit: NTD Thousand	2019 Q3		2019 Q2			2018 Q3		
	AMT.	%	AMT.	%	QoQ	AMT.	%	QoQ
Sales revenue	646,731	100.00%	658,717	100.00%	-1.82%	721,143	100.00%	-10.32%
Gross profit from operation	255,742	39.54%	241,844	36.71%	5.75%	277,538	38.49%	-7.85%
Operating expenses	115,539	17.87%	124,568	18.91%	-7.25%	115,043	15.95%	0.43%
Net operating income	140,203	21.68%	117,276	17.80%	19.55%	162,495	22.53%	-13.72%
Non-operating income and expenses	12,918	2.00%	24,360	3.70%	-46.97%	13,770	1.91%	-6.19%
Continuing operating income before tax	153,121	23.68%	141,636	21.50%	8.11%	176,265	24.44%	-13.13%
Continuing operating income after tax	123,028	19.02%	112,436	17.07%	9.42%	141,624	19.64%	-13.13%
Profit attributable to owners of the company	122,869	19.00%	112,144	17.02%	9.56%	140,302	19.46%	-12.43%
EPS (Dollars)	0.80		0.73		9.59%	0.92		



Non-operating income and expenses

Unit: NTD Thousand	2019 Q3	2018 Q3	2019 Q1~Q3	2018 Q1~Q3
	AMT.	AMT.	AMT.	AMT.
Other income	30,531	27,954	88,789	82,414
Other gains (losses)	(1,155)	(1,426)	(546)	(1,597)
Foreign exchange gains (losses)	(11,222)	(6,466)	(2,783)	(2,963)
Financial costs	(5,236)	(6,292)	(16,408)	(22,801)
Total of non-operating income and expenses	12,918	13,770	69,052	55,053

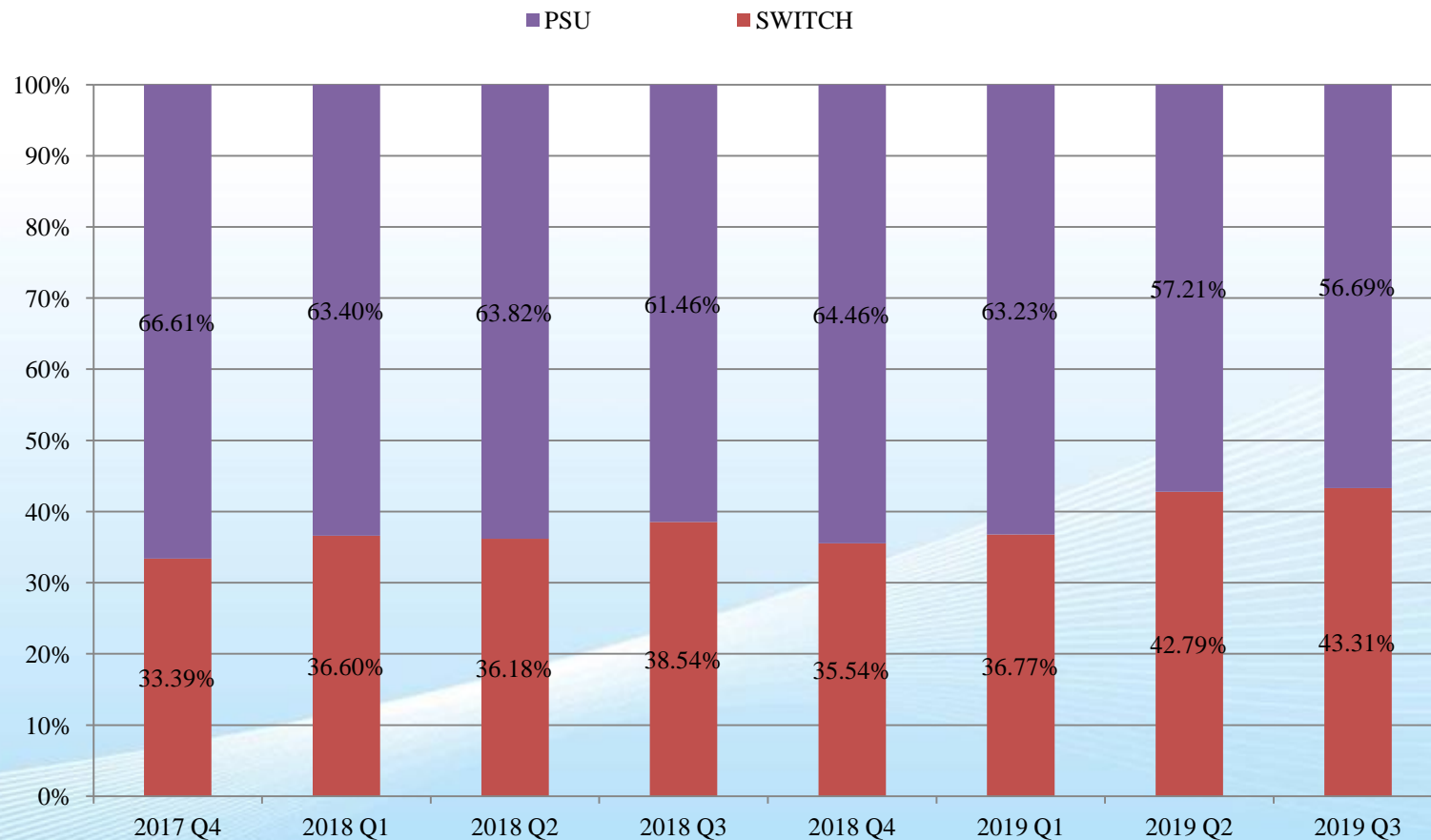


Consolidated Statement of Financial Position

Unit: NTD Thousand	2019/9/30	2018/12/31	2018/9/30
	AMT.	AMT.	AMT.
Cash	886,400	405,995	474,863
Accounts receivable	377,860	483,639	486,633
Inventories	662,510	772,692	734,155
Other current assets	227,203	365,967	397,114
Non-current assets	3,599,636	3,622,260	3,624,618
Total assets	5,753,609	5,650,553	5,717,383
Current liabilities	1,403,807	1,183,300	1,325,943
Non-current liabilities	1,343,882	1,385,967	1,473,080
Total liabilities	2,747,689	2,569,267	2,799,023
Total equity	3,005,920	3,081,286	2,918,360



Contribution Ratio for Consolidated Sales Revenue





新巨企業股份有限公司
ZIPPY TECHNOLOGY CORP.

Q & A